

Bretford Manufacturing

(Building Addition Case Study)



Franklin Park, IL

Building Square Footage

111,000 SF Addition to Existing 248,000 SF

Transaction Timing

6 Months

Transaction Value

\$3,200,000

Responsibilities

Acquisition Consulting/Project Management

Client

Bretford Manufacturing, Inc.

Build-To-Suit Overview

Managed the competitive bidding process, incentive negotiations, and oversaw line item project policing, saving the client an excess of \$4.1 million (including tax concessions of \$1.8 million over 10 years). The project was delivered on-time and under budget.



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Echo USA, Inc.

(Building Addition Case Study)



Lake Zurich, IL

Building Square Footage

160,102 SF

Transaction Timing

6 Months

Transaction Value

\$4,300,000

Responsibilities

Building Expansion/Freestanding Connected Facility

Client

Echo USA, Inc. (wholly owned Japanese subsidiary, chainsaw manufacturer)

Build-To-Suit Overview

Alliance was retained to underwrite site work, village and incentive negotiations and construct a facility in a fast tracked time. The project was delivered on-time and on budget.



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